Nanyang Technological University(NTU)

The Benefits of Collaborative Business Commerce with NTU





NTU's Transformation to SAP Ariba

NTU is embarking on a journey to transition from the GeBiz Sourcing solution to the end-to-end SAP Ariba e-Procurement platform

Comparison between Current and Future Key Supplier Tasks		
Task	'As-is' State	'To-be' State
Viewing and response for open sourcing events	View and participate via GeBiz website	View and request to participate via NTU Procurement website and SAP Ariba
Receiving purchase orders	Received via email / hardcopy	Received via email and / or SAP Ariba Supplier Inbox (to be discussed herein)
Sending invoices	Send invoices by hardcopy	Generate and send e-invoices using Ariba website solution
Contract creation and signing	Receive Letter of Award upon award via GeBiz or registered post.	Receive and sign contract document via email

Sourcing Process for Suppliers

Event Publish

- Sourcing event creation and publish by NTU¹
- Supplier elects to respond to event (e.g. Invitation to Tender), and receives email invitation from NTU
- Supplier registers and creates Ariba Account in order to respond to sourcing event (as required)²

Respond

- Supplier completes and submits soft-copy response to NTU sourcing event using the Ariba Supplier Network site for Sourcing
- NTU evaluates and conducts clarification sessions with suppliers as necessary

Award & Contract

- NTU formally awards sourcing event to successfully contracted supplier via Ariba Sourcing solution
- NTU and Supplier complete and sign agreed contract document

Key: NTU activity Supplier activity

¹ Open tender event details will be posted on a public NTU web page for viewing; closed tender participants will be invited via email

² Suppliers may use pre-existing login credentials created for the Ariba Supplier Network site for PO & Invoicing and / or Ariba Discovery

Procure to Pay (P2P) Cycle

Raise Requisition

- NTU raises a Requisition
- After the Requisition is approved, A Purchase Order will be issued.
- For suppliers new to NTU, relationship established upon Supplier's receipt of first NTU PO via Ariba Network¹

Purchase Order

- Suppliers receives the copy of the purchase order via Email²
- Suppliers sign up / log in to their Ariba Network Account³
- Suppliers Review the Purchase Order
- Suppliers submit Order Confirmation and Ship Notice (optional)

Goods Receipt

- NTU issues a Goods Receipt in the system
- Suppliers are required to submit a Delivery Order / Service
 Delivery form with each good / service delivery

Invoice

- Suppliers submit an invoice
- NTU will do invoice reconciliation and proceed to payment

Key: NTU activity
Supplier activity

¹ Applicable to Light Account Suppliers

² Full Account Suppliers will receive the copy of the PO in their Ariba Network Account to process as well

³ Suppliers may use pre-existing login credentials created for the Ariba Supplier Network site for PO & Invoicing and / or Ariba Discovery/ or Ariba Discovery.



Alternative Points of Supplier Registration

Light Accounts

(Completion of any of the below three options will suffice)

Walk-up Registration

Suppliers may opt to self-register for a Full or Light Account at any time by visiting <u>Ariba</u> registration website.

Sourcing Invite

Upon being invited to partake in a Sourcing event, the Supplier will be invited to create a Full or Light Account in order to respond to a tender via Ariba

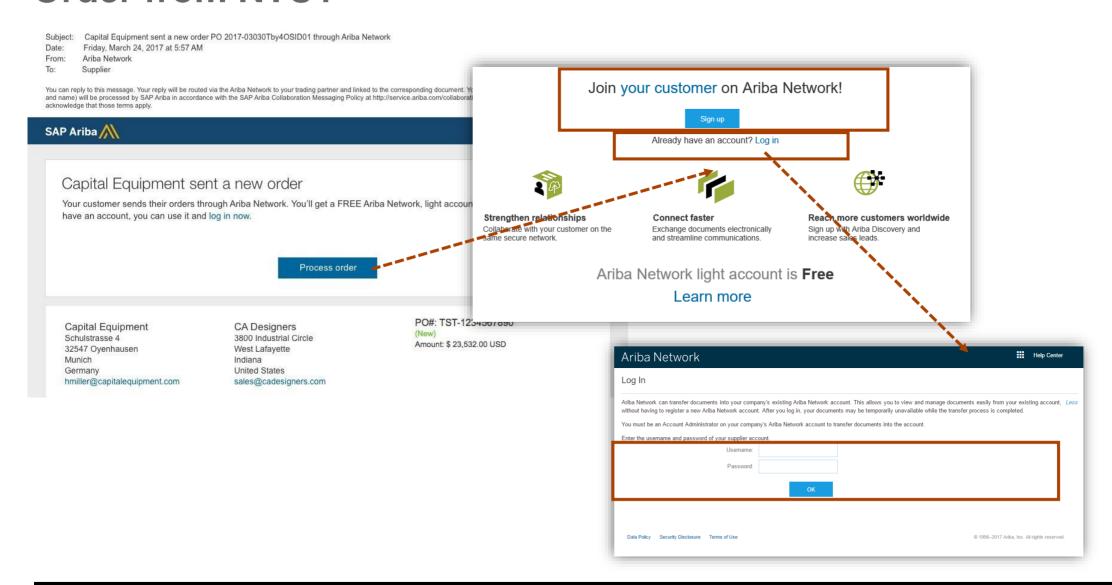
Receipt of First PO

 Upon receiving their first PO, the Supplier will be invited to create a Full or Light Account **Full Account only**

Trading Relationship Request (TRR)

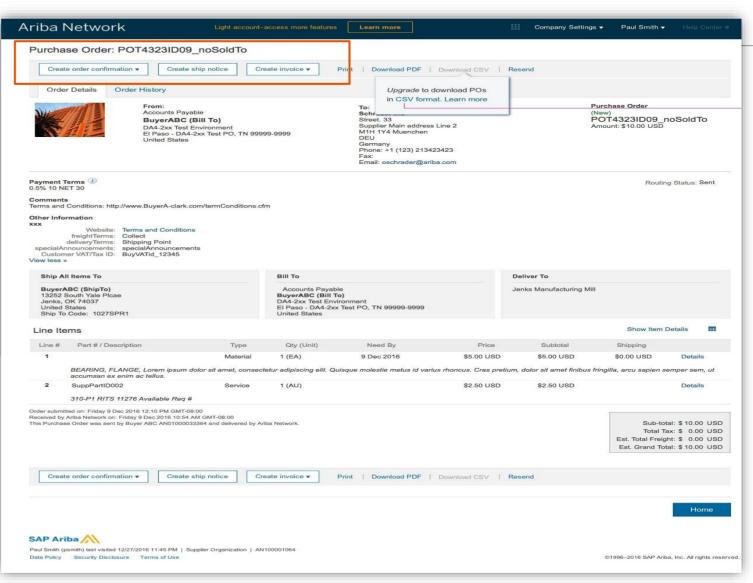
Trading Relationship Request(TRR) is an Email invite triggered by Ariba on behalf of NTU to establish a relationship with the supplier for a Full Account

What will I do when I receive the first Light Account Purchase Order from NTU?

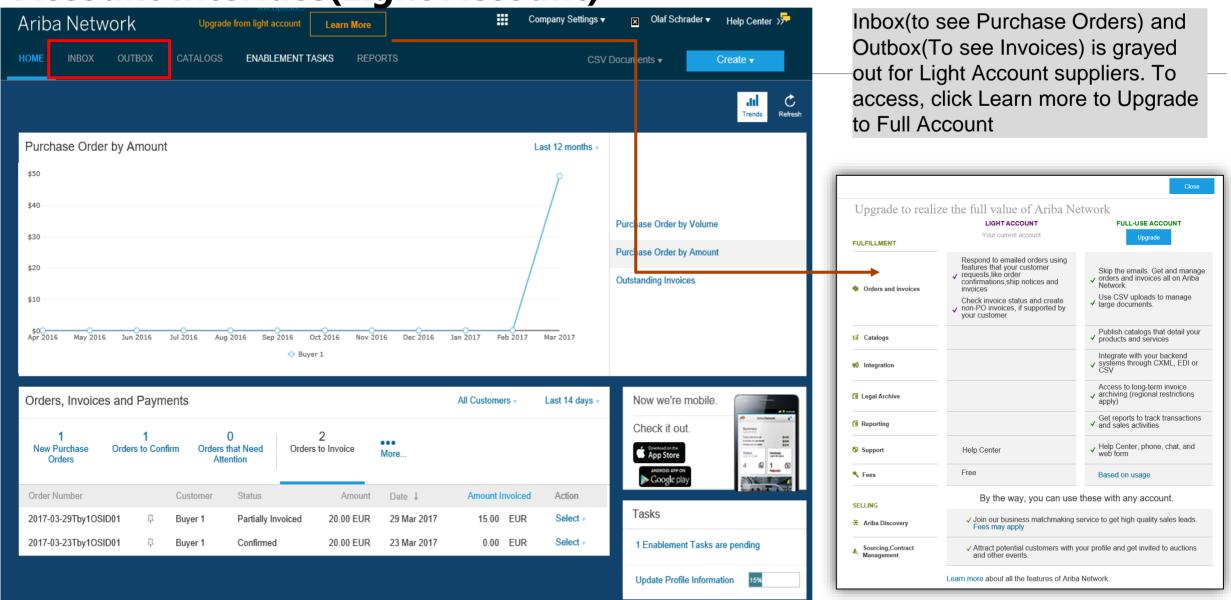


How can I process orders and submit invoices using Light Account?

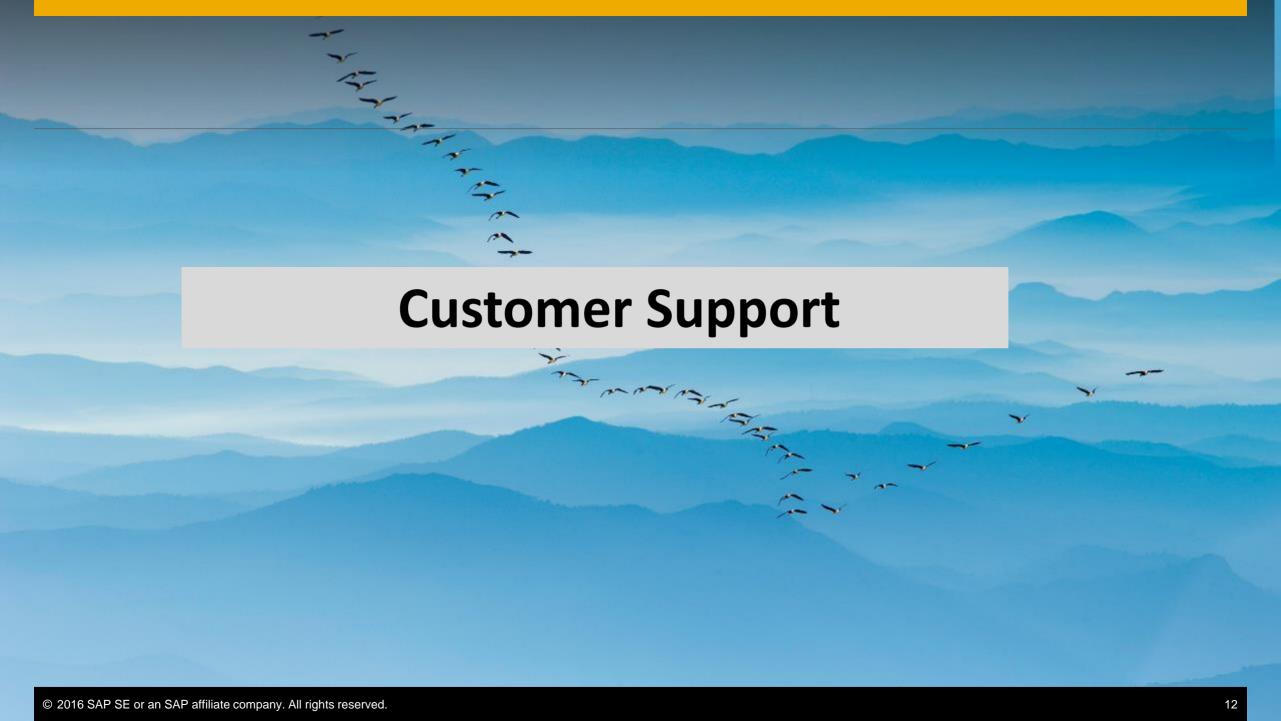
Subject: Action Required: ABC Buyer sent a new Purchase Order PO#TST-1234567890 Doto Eriday Navambar 4 2016 at E-E7 AM Ariba Network Supplier You can reply to this message. Your reply will be routed via the Ariba Network to your trading partner and linked to the corresponding document. Your contact information for this message (email and name) will be processed by SAP Ariba in accordance with the SAP Ariba Collaboration Messaging Policy at http://service.ariba.com/collaborationpolicy/. By submitting your message, you acknowledge that those terms apply. SAP Ariba ∧ Hello <Supplier Name> Vous customer < Ruser Name> sent you a purchase order through Ariba Network. If you don't have an Ariba Network account, click Process order in this email to get a free light account and process the order on the network. Or, if you have an account, log in now. http://www.ariba.com [Customer-specific content will go here] 13252 South 74037 Jenks OK 04642-000 United States Process order PO#: TST-1234567890 ABC Buyer ACME Supplier 13252 South 74037, Jenks, OK 04642-000 El Paso - DA4-2xx Test PO, TN 99999-9999 Amount: \$ 23,532.00 USD United States United States Phone: Phone: Eav. Eav. Email: huvera Supplier Login Your company Supplierlac1 Ta1 is already registered Having trouble logging in?



Account Interface(Light Account)



Account Interface(Light Account) If suppliers cannot find X Olaf Schrader ▼ Help Center >> Ariba Network Company Settings ▼ the Email to process Upgrade from light account Learn More the document, go to the **ENABLEMENT TASKS** REPORTS CSV Documents ▼ Create ▼ account and click on "send a copy to take action" Trends Purchase Order by Amount Last 12 months Light Account Suppliers can Purchase Order by Volume only view the Last 14 days ▼ Now we're i ustomers -Purchase Order by Amount 50 last Check it ou transactions in **Outstanding Invoices** their account App Store Google p Aug 2016 Sep 2016 Oct 2016 Dec 2016 lan 2017 Invoice Status Action O Buver 1 Tasks Select ▼ Orders, Invoices and Payments Now we're mobile. Send me a copy to take action Last 14 days All Customers Check it out. ••• New Purchas Orders to Confirm Orders that Need Orders to Invoice App Store More. Involves Les Noves Orders Attention Google pla Amount Invoiced Order Number Customer Status Action Amount Date 1 Tasks 2017-03-29Tby1OSID01 Partially Invoiced 20.00 EUR 29 Mar 2017 15.00 EUR Select Buyer 1 2017-03-23Tby1OSID01 Buyer 1 Confirmed 20.00 EUR 23 Mar 2017 0.00 EUR Update Profile Information



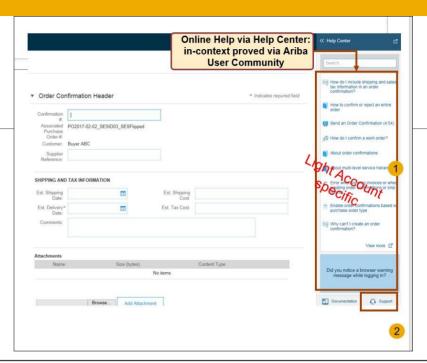
Ariba Customer Support

Technical Concerns

- Portal related technical issues(eg. website down)
- Password reset
- Upgrade to Full Account

How can suppliers access?

- Online Help
- Web form driven Ariba Support







Clarifications on Ariba Network?

apacsupplierenablement@sap.com

Business-related questions?

procurement@ntu.edu.sg

Check out our website and our YouTube channel for more information!

http://www.ariba.com/suppliers/ariba-network-for-suppliers

https://www.youtube.com/user/AribaSpendManager/videos





Thank you



